



## September/October 2019 Membership Update

The **National** annual fees for the Executive Category of membership were reduced from \$499 to \$399 for renewals effective August 1, 2019 or later. This was announced in an E-mail sent to all members on June 14, 2019 by Andrej Suskavcevic, the National President and CEO of FEI. For further details please access our Chapter website as listed above. They also confirmed at the 2019 Summit that it is their intent to further reduce their dues to \$299 by August 2022.

As we start our meetings for fiscal year 2020 the National Office is again helping to support recruitment by reducing the annual dues rate in conjunction with our October 24, 2019 chapter meeting. The details are as follows:

1. National is offering a special annual dues rate of \$299 for the first 12 months of membership versus the normal rate of \$399. This is a substantial savings of 25%.
2. We do not charge chapter fees for the first twelve months of membership so the total fees for the first year are \$299.
3. This special offer applies to the Executive Membership category only. The National dues for the other categories (Government/Military, Academic and In-Transition) are already at \$299.00 annually.
4. **This offer is valid for applications received by National from Friday, October 25 through Friday, November 8, 2019.**

I have a special application that is to be used for this offer which I will make available to your prospects. They do not have to attend the October 24, 2019 meeting to receive the special pricing. Our goal is to recruit ten members during this special offer.

The best way to recruit new members is through personal contact. Please continue to reach out to colleagues who you think might benefit from an FEI membership. There is no cost for them to attend a chapter meeting as a guest. Once you make the contact and they have some interest please let me know and I can take over from there. With the special membership promotions from National I can time their joining to make sure they get the reduced rate for the first year. With our Money-Back Guarantee noted below they have nothing to lose!



Mike McNamara  
Membership Chair  
[Mike.McNamara@tqmillwork.com](mailto:Mike.McNamara@tqmillwork.com)  
(920) 533-4860, extension 222 (office)  
(920) 539-1255 (mobile)

### MEMBERSHIP RECRUITERS FOR 2018-2019 FISCAL YEAR

#### GOLD RECRUITERS 3+ Members

Bob Faulds | Baker Tilly Search & Staffing  
Mark Fischer | Associated Bank  
Sandy Friess | Wipfli  
Jim Gallimore | BMO Harris  
Ron Van Nuland

#### SILVER RECRUITERS 2 Members

Erin Marier | Associated Bank  
Jeremiah School | Innova Technologies  
Brenda Schultz

#### BRONZE RECRUITERS 1 Member

Matt Barnes	Scott Beyer
Tim Bleck	Danielle Brand   CLA
Jennifer Brungraber	Shawn Carey
Jamie Davister   CLA	Associated Bank
Mike Frey   Aon	Rob Fleming   Aon
Nick Guerrieri	Mary Greiner   CLA
Amy Henselin   GT	John Gustavson
Scott Jensen	Barry James
Rob Kratoska	Kerry Klecic   Hays
Laura Meronk   GK	Mike McNamara
Mark Olsen	Dan Olivier
Jim Rubright	John Renier
Aaron Smits	Dick Rupiper   Aon
Joe Toonen	Tiffany Steffen   BTSS
John Wisniewski   CLA	Beth Weishaar

### MEMBERS AS OF THE END OF COMPETITION OR FISCAL YEAR:

2008	107	2009	119
2010	139	2011	170
2012	199	2013	210
2014	226	2015	219
2016	216	2017	220
2018	239	2019	253
2020	265 (Goal)		

**Members as of September 26, 2019: 243**  
Due to terminations and transfers, our goal is to add **42 new members** this fiscal year ending **June 30, 2020**.

## FEI of Northeastern Wisconsin Money-Back Guarantee

In order to support our recruitment efforts this fiscal year, the chapter Board has again approved offering a **MONEY-BACK GUARANTEE** for dues to new members if they do not find value in their membership. We are making this offer because we feel strongly about the value proposition that our chapter offers. The details of this offer are as follows:

1. The chapter will refund the national membership dues paid by any new members if they decide not to renew their membership after their first 12 months of membership.
2. Any new members whose applications are processed from July 1, 2019 through June 30, 2020, and who join the Northeastern Wisconsin Chapter, are eligible for this money-back guarantee.
3. Members who transfer in from or out to other chapters are not eligible.
4. The members must have attended at least four of the featured speaker presentations during the first 12 months of their membership.
5. As proof of their attendance, members must have signed in and signed out on the attendance sheets for each meeting at the registration table with Michelle Weiss, our Chapter Administrator.
6. Within 60 days of their anniversary date of joining FEI, they must submit a written request for refund to Mike McNamara ([mike.mcnamara@tqmillwork.com](mailto:mike.mcnamara@tqmillwork.com)) and provide the reasons for FEI not meeting their expectations.
7. Any refunds approved will be issued in the same name and format (i.e. credit card, company check, etc.) as the amounts were originally paid.
8. In the event of any questions or disputes in administering this money-back guarantee, Mike McNamara will have sole authority to resolve the situation.
9. The effectiveness of this offer will be evaluated toward the end of the 2019-2020 fiscal year to determine whether to continue it for future years.