



## May/June 2018 Membership Update

We have eight new members since our last newsletter and they are listed below along with their recruiters. Again, thanks to the recruiters for helping us to continue to grow OUR chapter!

The National Office is again helping to support recruitment by reducing the annual dues rate in conjunction with our June 18, 2018 Golf Outing. The details are as follows:

1. National is offering a special annual dues rate of \$299 for the first 12 months of membership versus the normal rate of \$525. This is a substantial savings of 43%. It is not necessary to attend the Golf Outing to receive this special rate.
2. We do not charge chapter fees for the first twelve months of membership so the total fees for the first year are \$299.
3. This special offer applies to the Executive Membership category only. The National dues for the other categories (Government/Military, Academic and In-Transition) are already at \$225.00 annually.
4. **This offer is valid for applications received by National from Friday, June 15, through Friday, June 29, 2018.**

Please continue to reach out to colleagues who you think might benefit from an FEI membership. There is no cost for them to attend a chapter meeting as a guest. Once you make the contact and they have some interest please let me know and I can take over from there. With the special membership promotions from National I can time their joining to make sure they get the reduced rate for the first year. With our Money-Back Guarantee (see below) they have nothing to lose!

Mike McNamara  
Membership & Retention Chair  
[Mike.McNamara@tqmillwork.com](mailto:Mike.McNamara@tqmillwork.com)  
(920) 533-4860, extension 222 (office)  
(920) 539-1255 (mobile)



### MEMBERS AS OF THE END OF COMPETITION OR FISCAL YEAR:

2008	107	2009	119
2010	139	2011	170
2012	199	2013	210
2014	226	2015	219
2016	216	2017	220
2018	229 (Goal)		

#### Members as of May 23, 2018: 232

Due to terminations and transfers, our goal is to add **25 new members** this fiscal year ending **June 30, 2018**.

### MEMBERSHIP RECRUITERS FOR 2017-2018 FISCAL YEAR

#### GOLD RECRUITERS

##### Three or More Members

Bob Faulds (Baker Tilly Search & Staffing)  
John Gustavson  
Mike McNamara

#### SILVER RECRUITERS

##### Two Members

Tom Erickson (BMO)  
Mark Fischer (Associated Bank)  
Julie Kimps (Experis)  
Aaron Nelson (BMO)

#### BRONZE RECRUITERS

##### One Member

- |                                     |                               |
|-------------------------------------|-------------------------------|
| - Jayme DeBaal                      | - Lynda Farrell               |
| - Sandy Friess (Wipfli)             | - Sara Funk (Wipfli)          |
| - Gina Glover<br>(Right Management) | - Chris Handrick<br>(Schenck) |
| - Jeff Kargus                       | - Ann Lawson                  |
| - Randy Mahoney<br>(Wipfli)         | - Bob Qualls                  |
| - Nancy Schmidt                     | - Jim Rubright                |
| - Joe Toonen (GT)                   | - Doug Stecker                |
|                                     | - Joe Topp (Francis)          |

# Please Welcome Our Eight New Chapter Members!

**JENNY DANHOF, CPA**  
Controller  
Meyer Aluminum Blanks, Inc.  
Sheboygan Falls  
Recruiter: Mark Fischer  
(Associated Bank)



**JOSHUA GUAY, CMA, CTP**  
Director of Finance  
Samuel Pressure Vessel  
Group  
Marinette  
Recruiter: Aaron Nelson (BMO  
Harris Bank)

**IMAGE NOT  
AVAILABLE**

**BECKY KEMPEN**  
Assistant Controller  
Fosber America, Inc.  
Green Bay  
Recruiter: Bob Faulds  
(Baker Tilly Search & Staffing)

**IMAGE NOT  
AVAILABLE**

**CINDY MISCHLER**  
In Transition  
Appleton  
Recruiters: Randy Mahoney  
(Wipfli), Jeff Kargus & Gina  
Glover (Right Management)



**TROY RAMAKER**  
CFO & Treasurer  
Hurlbut Holdings, Inc.  
Green Bay  
Recruiter: Sara Funk (Wipfli)

**IMAGE NOT  
AVAILABLE**

**MARK ROBINSON**  
Corporate Controller  
Curt G. Goa, Inc.  
Sheboygan Falls  
Recruiter: Joe Topp (Francis  
Investment Counsel)

**IMAGE NOT  
AVAILABLE**

**SARAH SCHMIDT**  
Controller  
Schuette, Inc.  
Rothschild  
Recruiter: Tom Erickson  
(BMO Harris Bank)



**SCOTT SWEET, CFP**  
Director of Finance  
Oshkosh Storage Co.  
Oshkosh  
Recruiter: Mark Fischer  
(Associated Bank)

**IMAGE NOT  
AVAILABLE**

## FEI of Northeastern Wisconsin Money-Back Guarantee

In order to support our recruitment efforts this fiscal year, the chapter Board has again approved offering a **MONEY-BACK GUARANTEE** for dues to new members if they do not find value in their membership. We are making this offer because we feel strongly about the value proposition that our chapter offers. The details of this offer are as follows:

1. The chapter will refund the national membership dues paid by any new members if they decide not to renew their membership after their first 12 months of membership.
2. Any new members whose applications are processed from July 1, 2017 through June 30, 2018, and who join the Northeastern Wisconsin Chapter, are eligible for this money-back guarantee.
3. Members who transfer in from or out to other chapters are not eligible.
4. The members must have attended at least four of the featured speaker presentations during the first 12 months of their membership.
5. As proof of their attendance, members must have signed in and signed out on the attendance sheets for each meeting at the registration table with Michelle Weiss, our Chapter Administrator.
6. Within 60 days of their anniversary date of joining FEI, they must submit a written request for refund to Mike McNamara ([mike.mcnamara@tqmillwork.com](mailto:mike.mcnamara@tqmillwork.com)) and provide the reasons for FEI not meeting their expectations.
7. Any refunds approved will be issued in the same name and format (i.e. credit card, company check, etc.) as the amounts were originally paid.
8. In the event of any questions or disputes in administering this money-back guarantee, Mike McNamara will have sole authority to resolve the situation.
9. The effectiveness of this offer will be evaluated toward the end of the 2017-2018 fiscal year to determine whether to continue it for future years.