



## March/April 2018 Membership Update

A huge thanks to the members and strategic partners who helped us recruit eight new members through the special membership promotion from the National Office that ran from January 23 to February 6, 2018. Our goal was to recruit seven new members and so we were quite pleased with the effort. The eight new members are listed below along with the names of their recruiters. Again, thanks to the recruiters for helping us to continue to grow OUR chapter!

The National Office has recently revised the Corporate Membership Program. They are offering a discount on memberships to firms who have more than five members. John Gustavson, the Corporate Controller at U.S. Venture, Inc., recently took advantage of this program and added five members from his firm. Please contact me if you would like more details on this program.

Please continue to reach out to colleagues who you think might benefit from an FEI membership. There is no cost for them to attend a chapter meeting as a guest. Once you make the contact and they have some interest please let me know and I can take over from there. With the special membership promotions from National I can time their joining to make sure they get the reduced rate for the first year. With our Money-Back Guarantee (see below) they have nothing to lose!

Mike McNamara  
Membership & Retention Chair  
[Mike.McNamara@tqmillwork.com](mailto:Mike.McNamara@tqmillwork.com)  
(920) 533-4860, extension 222 (office)  
(920) 539-1255 (mobile)



### MEMBERS AS OF THE END OF COMPETITION OR FISCAL YEAR:

2008	107	2009	119
2010	139	2011	170
2012	199	2013	210
2014	226	2015	219
2016	216	2017	220

2018 229 (Goal)

**Members as of  
March 21, 2018: 229**

Due to terminations and transfers, our goal is to add **25 new members** this fiscal year ending **June 30, 2018**.

### MEMBERSHIP RECRUITERS FOR 2017-2018 FISCAL YEAR

#### GOLD RECRUITERS

##### Three or More Members

Bob Faulds (Baker Tilly Search & Staffing)  
John Gustavson  
Mike McNamara

#### SILVER RECRUITERS

##### Two Members

Julie Kimps (Experis)

#### BRONZE RECRUITERS

##### One Member

- Jayme DeBaal
- Lynda Farrell
- Chris Handrick (Schenck)
- Bob Qualls
- Nancy Schmidt
- Joe Toonen (Grant Thornton)
- Tom Erickson (BMO)
- Sandy Friess (Wipfli)
- Ann Lawson
- Aaron Nelson (BMO)
- Jim Rubright
- Doug Stecker

# Please Welcome Our Eight New Chapter Members!

## JASON DELANEY

CFO  
Ornua Ingredients  
North America  
Hilbert  
Recruiter: Mike McNamara

IMAGE NOT  
AVAILABLE

## DAVE KAPPUS

SVP & Director of Finance  
Associated Benefits & Risk  
Consulting  
Kimberly  
Recruiter: Mike McNamara

IMAGE NOT  
AVAILABLE

## MARC LAMBRECHT

Controller  
Nicolet National Bank  
Green Bay  
Recruiter: Ann Lawson



## MATT LYONS

CFO  
Vice President - Finance  
The Community Blood Center  
Appleton  
Recruiter: Doug Stecker

IMAGE NOT  
AVAILABLE

## MELISSA MEIKLE

CFO  
Mid-States Aluminum Corp.  
Fond du Lac  
Recruiter: Joe Toonen  
(Grant Thornton)



## MATT NOWAK

CFO  
Belmark, Inc.  
De Pere  
Recruiters: Bob Faulds  
(Baker Tilly Search & Staffing)  
and Chris Handrick (Schenck)

IMAGE NOT  
AVAILABLE

## MEGAN PRUNO

Controller  
Fox World Travel  
Oshkosh  
Recruiter: Mike McNamara

IMAGE NOT  
AVAILABLE

## JACOB RUATTI

Vice President & Controller  
The Boldt Company  
Appleton  
Recruiter: Bob Faulds  
(Baker Tilly Search & Staffing)



## FEI of Northeastern Wisconsin Money-Back Guarantee

In order to support our recruitment efforts this fiscal year, the chapter Board has again approved offering a **MONEY-BACK GUARANTEE** for dues to new members if they do not find value in their membership. We are making this offer because we feel strongly about the value proposition that our chapter offers. The details of this offer are as follows:

1. The chapter will refund the national membership dues paid by any new members if they decide not to renew their membership after their first 12 months of membership.
2. Any new members whose applications are processed from July 1, 2017 through June 30, 2018, and who join the Northeastern Wisconsin Chapter, are eligible for this money-back guarantee.
3. Members who transfer in from or out to other chapters are not eligible.
4. The members must have attended at least four of the featured speaker presentations during the first 12 months of their membership.
5. As proof of their attendance, members must have signed in and signed out on the attendance sheets for each meeting at the registration table with Michelle Weiss, our Chapter Administrator.
6. Within 60 days of their anniversary date of joining FEI, they must submit a written request for refund to Mike McNamara ([mike.mcnamara@tqmillwork.com](mailto:mike.mcnamara@tqmillwork.com)) and provide the reasons for FEI not meeting their expectations.
7. Any refunds approved will be issued in the same name and format (i.e. credit card, company check, etc.) as the amounts were originally paid.
8. In the event of any questions or disputes in administering this money-back guarantee, Mike McNamara will have sole authority to resolve the situation.
9. The effectiveness of this offer will be evaluated toward the end of the 2017-2018 fiscal year to determine whether to continue it for future years.