

Headquartered in Appleton, Wisconsin, **WOW Logistics** is a nationally recognized leader in the third-party logistics (3PL) industry, with expertise in storing and handling food-grade products. This leadership position carries into our Commodity Purchase Program. We are one of the world's largest private purchasers of dairy products and have extended this program into paper and other inventory items. We also offer build-to-suit services, transportation management, contract operations, and a variety of other value-added services.

WOW Logistics is one of the fastest-growing companies in the Fox Valley with medical benefits that rank in the top 5% in our industry. Our benefits include:

- LOW monthly premiums and LOW maximum out of pocket
- 401K with company match
- Generous paid vacation
- Vision, Dental, and Life insurance
- FLEX spending
- FREE onsite health clinic (located at Corporate office)
- Modern office environment (Corporate)

WOW Logistics is now hiring for a Credit Relationship Manager!

WOW Logistics is seeking a Credit Relationship Manager. This position is accountable for the entire credit granting process, including the consistent application of a credit policy, periodic credit reviews of existing customers, and the assessment of the creditworthiness of potential customers.

Responsibilities:

- Allow the company to perform a more detailed and thorough credit analysis and relationship management for our CPP (Commodity Purchase Program) customers.
- Identify potential risks with customers and find ways to mitigate or eliminate risks.
- Evaluate the current credit process and make improvements to the credit model, level of detail in the analysis, KPIs and reporting, limit monitoring, and ongoing evaluation of current customers.
- Make site visits on a regular basis to all CPP customers in order to establish direct relationships and evaluate the risk in the ongoing operations and strategic initiatives.
- Learn the value propositions of the CPP to provide depth in the organization of resources that can assist in the sales process of the CPP and identify whether customers and prospects align with the program's value.

Qualifications:

- Bachelor's degree in finance, accounting, or related field. Equivalent experience will be considered in lieu of four-year degree.
- Previous experience in detailed credit analysis including evaluating financial statements, business plans, and communicating recommendations for credit decisions.
- 6-7 years of previous credit management.
- Ability to travel 25% of time for customer visits.
- Must be detail-oriented and well organized; excellent written, listening, verbal, and interpersonal skills
- Strong MS Office Skills; including Word, Excel and Outlook is a must
- Ability to prioritize, organize, self-manage, and successfully balance multiple tasks and requests to meet project deadlines
- Must have a strong work ethic and ability to work in a fast paced environment
- Ability to provide exceptional customer service
- Ability to work independently
- Poised and works well under pressure
- Able to manage goals and meet deadlines
- High level of discretion and ability to handle confidential issues
- Willingness to grow and take on additional responsibilities as needed

Apply online at www.wowlogistics.com/careers